



CIBC  
World Markets

## Analyst, Oil and Gas, Investment Banking, Calgary

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**Job Number:** J1207-0604  
**Category:** Investment Banking  
**Job Location:** Calgary  
**Posting Expiry Date:** 15/02/2008

Interested Candidates are asked to visit [www.cibcwm.com/wm/careers/professional-recruitment.html](http://www.cibcwm.com/wm/careers/professional-recruitment.html) or alternatively email a copy of their cover letter and resume to: [Valerie.Khan@cibc.ca](mailto:Valerie.Khan@cibc.ca)

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**\*\*We thank all applicants for their interest, however, only those selected for an interview will be contacted\*\***  
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### Business Unit Description:

CIBC World Markets is a full-service investment bank, active throughout North America and with a range of exceptional capabilities in Europe and Asia. We work with companies and institutions to help them raise capital, grow, and invest.

At CIBC World Markets, we take pride in the quality of our people and we offer an exceptional learning environment for our employees. If you have solid financial skills, an entrepreneurial spirit and the imagination to help achieve our clients' strategic goals, we'd like to meet you.

### PURPOSE OF THE JOB:

CIBC World Markets' Investment Banking group provides equity and debt underwriting as well as corporate finance advisory services to corporations through a number of industry specialty groups, including oil and gas, mining, financial institutions, power and utilities, forest products, high technology, diversified industries, real estate, media and telecommunications. CIBC World Markets also has a group of professionals dedicated specifically to advising clients on mergers, acquisitions, and restructurings. Professionals in Calgary, Toronto, Montreal and Vancouver manage all investment banking activities in Canada. There is an extensive amount of interaction with other product groups within the firm in order to provide clients with the best possible solutions to their financing requirements.

We have an Analyst opening in our Calgary Oil & Gas Group for a highly motivated, accomplished and success oriented individual who have a keen interest in pursuing a career in the investment industry. The Analyst will be expected to provide a broad range of analytical and research within the energy industry, including oil & gas, to support all of the professionals within their group, in executing this product group's mandate to offer a full range of merger, acquisition and financial advisory services to private and public companies.

### MAJOR ACTIVITIES:

- Analysts will be expected to provide a broad range of analytical and research support to all the professionals within their group, in executing this product group's mandate to offer a full range of merger, acquisition and financial advisory services to private and public companies.

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- Typically, analysts are assigned to a variety of transactions and advisory projects such as; mergers & acquisitions, divestitures, equity financings, strategic advisory/alternatives projects and full capital structure solution projects. As part of a deal team you will gain exposure to working with individuals from various product groups across the firm. This could include Equity, Debt and Credit Capital Markets. A team approach to executing coverage and financing assignments is designed to provide progressive on the job training.

#### **SPECIFIC ACCOUNTABILITIES OF POSITION:**

1. Assist in executing all facets of the group's mandates.
2. Financial modeling mainly focusing on valuation work through comparable company analysis, Discounted Cash Flow analysis and other industry metrics.
3. Must develop an ongoing current awareness of activity, trends and development in the global energy industry.
4. Analysts are responsible for both quantitative and qualitative data analysis and industry research.
5. Maintaining group's databases on a current basis.
6. Assist in preparing extensive written documents including business development proposals and company information documents for marketing purposes.
7. Analysts also play a key role in the preparation of client proposals and "pitchbooks".
8. Assist on business development calls as required.
9. Must be able to travel on short notice and be absent from the office for periods of time.
10. Must be able to accept flexibility in required personal time commitments to complete work assignments.
11. The role of an analyst is challenging and fast-paced. It requires dedication, passion for the industry and a very solid work ethic.

#### **COMPETENCIES: (Knowledge/Skill Requirements)**

1. Undergraduate degree in finance, economics, engineering or another complementary discipline.
2. Familiarity with constructing financial models to facilitate valuation and economic analysis.
3. Knowledge of business, economics and/or finance acquired through education or experience.
4. Strong technical/computer skills (Excel, Word, PowerPoint, Bloomberg).
5. Knowledge of, and demonstrated interest in the energy and the finance industries.
6. Experience in creating business development proposals of benefit.
7. Client sensitive/service oriented approach.
8. Strong communication skills (verbal and written), including the ability to explain detailed financial and statistical analyses.
9. The ability to work within a demanding and dynamic team environment.
10. Demonstrated proficiency in the assessment of unstructured business problems.
11. Superior analytical and quantitative skills (i.e. financial and data analysis).
12. A proven academic track record.
13. Knowledge of and/or experience in the energy or oil & gas industries would be an asset but is not required.
14. Enrolment in the Chartered Financial Analyst (CFA) program is an asset

#### **ATTRIBUTES:**

- Results Oriented
- Analytical/Systematic Thinker
- Initiative
- Adaptable
- Thorough/Detail Oriented
- Team Player