



**DEPARTMENT:** Corporate and Investment Banking

**POSITION:** Investment Banking  
Associate, Full Time

**EDUCATION:** Undergraduate Degree  
MBA, CA and CFA looked upon favourably

**COMPANY:** **NATIONAL BANK FINANCIAL**  
TransCanada Tower  
Suite 2802, 450 – 1<sup>st</sup> Street S.W.  
Calgary, Alberta T2P 5H1  
[www.nbfinancial.com](http://www.nbfinancial.com)

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#### **NATIONAL BANK FINANCIAL PROFILE**

National Bank Financial (“NBF”) is a full-service, fully-integrated investment dealer with a strong national presence and international capabilities. An established player in the Canadian markets, NBF is committed to adding high calibre resources to its Investment Banking Group. This group currently consists of approximately 120 professionals located in offices in Calgary, Toronto, Montreal, and Vancouver. The Investment Banking Group at NBF has demonstrated considerable momentum over the last few years, experiencing record profit and strong growth in deal flow.

#### **QUALIFICATIONS AND EXPERIENCE**

The Investment Banking Associate position at NBF will appeal to highly motivated individuals who are interested in pursuing an Investment Banking career in an entrepreneurial and high-energy environment. We are seeking candidates who have demonstrated outstanding academic performance with a willingness to work hard. Individuals should either be recent MBA graduates, or individuals with significant experience and training in the finance industry. Candidates should have excellent numerical and analytical abilities, advanced oral and written communication skills, as well as a positive, enthusiastic and co-operative attitude. NBF offers exceptional opportunities to learn and contribute in a co-operative team environment that highly rewards professional excellence and individual initiative.

#### **PRIMARY JOB RESPONSIBILITIES**

As an Investment Banking Associate, the individual will actively participate in a wide variety of transactions headed by senior members of the Investment Banking Team. The individual will be intricately involved in the preparation of materials and presentations to clients, the raising of capital from the public and private capital markets, as well as merger and acquisition and other advisory services. Emphasis is placed on analysis, financial modeling and written presentations, but candidates must also show the ability to interact effectively with clients and their advisors.

#### **APPLICATIONS**

All applicants should forward a cover letter, résumé and transcripts by mail or e-mail no later than 4:00 p.m. on July 31, 2007. Note that, due to the large volume of applications received, we will be contacting only those individuals who we wish to interview.